

Contacts:
Francis Stevens
Oracle
+31 62330 5456
francis.stevens@oracle.com

Oracle Commits to Continued ISV Recruitment in the UK

Partner Grey Matter Provides Gateway to World Leading Technology Platform

Reading, UK, March 18th, 2008 - Oracle has upped the ante in its drive to migrate UK independent software vendors (ISV) to an Oracle technology platform and announced today it has joined forces with Grey Matter to help developers capitalise on widespread market demand for service-oriented architecture (SOA), business intelligence and security technologies.

A leading UK software specialist and Oracle Partner, Grey Matter has appointed dedicated resource to help ISVs adopt Oracle technology. Oracle and Grey Matter will deliver a single access point for ISVs and developers wanting to build their solutions on an Oracle Database or using Oracle Fusion Middleware. The companies will assist ISVs in taking their solutions to market through the Oracle PartnerNetwork and Grey Matter will be a critical point of contact for any of the 1000 UK ISVs already using Oracle technology, looking to extend their use of Oracle products.

The Oracle PartnerNetwork is an extensive support organisation for more than 19,500 Oracle partners and provides products, development and marketing resources to enable members to successfully leverage Oracle.

The agreement with Grey Matter follows significant ISV recruitment success for Oracle in recent times. For example, in Financial Year 2007 more than 200 ISVs in the UK joined the Oracle PartnerNetwork. Of these, 68 partners migrated their solutions onto Oracle Fusion Middleware to run, secure, adapt and expand their own businesses and their customers' businesses.

“We are experiencing significant demand from ISVs looking to adopt Oracle. This is largely due to growing market demand for service-oriented architectures (SOA), business intelligence

and security. Technology like Oracle Fusion Middleware enables partners to deliver SOA for customers in heterogeneous computing environments,” said Alan Hartwell, Vice President, Technology Solutions and Channels, Oracle UK, Ireland and Israel.

“ISVs and developers are quickly realising the value of Oracle’s technology suite and its role in allowing them to deliver more efficient standards-based solutions to their customers and the initiative with Grey Matter provides a user-friendly avenue for ISVs to become Oracle enabled,” Mr Hartwell said.

Andrew King, Managing Director, Grey Matter said: “This is very much a demand driven development. We service one of the largest ISV communities in the UK and are seeing a move toward Oracle as a preferred technology and development platform. Our key driver is to ensure our ISVs have fast and concise access to information about Oracle, migration facilities and ongoing enablement and support.”

To assist partners in migrating to Oracle and adopting new Oracle technologies the company opened its Partner Technology Centre in Hertfordshire in June 2006.

The centre is designed to help Oracle PartnerNetwork members get the best possible value from their investment in Oracle technology by providing migration services, as well as functionality and performance testing. The centre has successfully assisted more than 50 partners adopt Oracle technology since its launch.

To visit the Oracle Grey Matter ISV Resource Centre please go to <http://www.oracleisv.com>

About Oracle

Oracle (NASDAQ: ORCL) is the world’s largest enterprise software company. For more information about Oracle, visit our Web site at <http://www.oracle.com>.

About Grey Matter

Since 1983 Grey Matter has provided independent and trusted software know how for customers exploring solutions to their business, technical and development requirements. For more information about Grey Matter, visit our Web site at <http://www.greymatter.com>.

About the Oracle PartnerNetwork

Oracle PartnerNetwork is a global business network of more than 19,500 companies who deliver innovative software solutions based on Oracle software. Through access to Oracle’s premier products, education, technical services, marketing and sales support, the Oracle PartnerNetwork program provides partners with the resources they need to be successful in today’s global economy. Oracle partners are able to offer their customers leading-

edge solutions backed by Oracle's position as the world's largest enterprise software company. Partners who are able to demonstrate superior product knowledge, technical expertise and a commitment to doing business with Oracle qualify for the Oracle Certified Partner levels. <http://oraclepartnetwork.oracle.com>

Trademarks

Oracle is a registered trademark of Oracle Corporation and/or its affiliates. Other names may be trademarks of their respective owners.