

Development and Demonstration Licenses

As a benefit of OPN membership, you receive an unlimited number of licenses free of charge that can be used to build or demonstrate your Oracle based solution or service offering. The OPN agreement and OPN policies as well as the distribution agreements provide the terms under which you may use these licenses. The following overview further explains how you may use the licenses, including descriptions of activities that are permitted and those that are not.

Development Licenses - Technology

As a member of the Oracle Partner Network, you receive an unlimited number of development licenses for technology programs. These development licenses may be used on all technology programs listed in the Database Products, Integration Products and RDB Products categories of the Global Price list, as well as HTB and Special Edition programs.

Development licenses are primarily used to develop a commercial application, solution, or service offering based on Oracle; other permitted and prohibited activities are discussed in the table below:

Permitted

Demonstrate, develop or prototype solutions that will be commercially available to multiple customers

Prototype an application or solution for a single end user to secure an intent to purchase Oracle programs or services, regardless of whether you receive a fee for the prototype

Provide training to your employees or to licensed end users

Develop commercial applications which you will provide in a hosted environment

Perform permitted development activities at the customer site

Access updated versions of the technology programs

Prototype or test the commercial or custom application or solution using customer data within the commercial development, testing, or prototyping phases

Since you must have a supported development license for each program license you distribute, you may use the support you maintain on your development licenses to obtain a second line of support for ASFU or ESL programs you support, or to assist in delivering support for end users with Special Edition program licenses

Not Permitted

Use for your internal business operations

Develop a custom application once the end user makes the decision to employ you for the purpose of developing a custom application or solution

Provide training on the programs for unlicensed end users

Provide remote internet hosting or administration services

Development licenses may not be left at the end user site

Use with any E-business Suite programs

Modify or customize programs for a licensed end user to use the ASFU programs to meet the end user's requirements, so long as the such customizations are within the scope of the defined application

Demonstration Licenses - Technology

You also receive an unlimited number of demonstration licenses for technology programs under your Oracle PartnerNetwork agreement. You are entitled to demonstration licenses on all technology programs listed in the Database Products, Integration Products and RDB Products categories of the Global Price list.

You can use demonstration licenses primarily to demonstrate a commercial application, solution, or service offering based on Oracle; other permitted and prohibited activities are discussed in the table below:

Permitted

Demonstrate the Oracle technology programs to potential end users in connection you're your value added package (which includes hardware and/or software products and/or services having added value, OR any value added sales assistance provided by you), regardless of whether you have a distribution agreement with the right to distribute the Oracle programs (you may only distribute programs that you have the right to distribute)

Demonstrate an application package defined in an ASFU or ESL distribution agreement that is distributed with Oracle technology programs

Provide training for your employees and licensed end users on the technology programs

Access to updated versions of the technology programs

Not Permitted

Use of Demonstration Licenses for Development activities

Use for your own internal business operations

Provide training on the programs to unlicensed end users

Use with any E-business Suite programs

Demonstration licenses may not be left at the end user site

Use of demonstration licenses by an end user or a company that is not an OPN partner

Demonstration Licenses - Applications

If you have been approved into the E-Business Suite program focus, you have the right to use E-Business Suite demonstration licenses. Note that E-Business Suite Development Licenses are not available.

E-Business Suite Demonstration licenses may be used to demonstrate a commercial application, solution, or service offering based on Oracle, or integrate their commercial application with the Oracle E-Business Suite programs; other permitted and prohibited activities are discussed in the table below:

Permitted

Demonstrate the Oracle E-Business Suite programs to potential customers to secure an intent to purchase the programs from you (if you have the right to distribute such programs), or from Oracle

Integrate the your commercial application with the E-Business Suite

Use if you that have been approved in the E-Business Suite focus

Test the programs for interoperability with the your application or 3 rd party application

Access to updated versions of the E-Business Suite programs

Not Permitted

Develop or prototype a custom solution for end users using the E-Business Suite applications or customize the E-Business Suite

Use for your own internal business operations

Use of demonstration licenses by end users, or partners that have not been approved in the E-Business Suite focus

Training for your employees or end users on the E-Business programs

Administration of E-Business Suite internet hosting services for licensed end users