

Developer licenses FAQs

What is prototyping?

Prototyping refers to the activities involved when you build a sample of the customized solution to persuade your end-user into acceptance of your solution.

What is a Value Added Package?

The "value added package" refers to the hardware and/or software products and/or services having added value, which are developed, sold, provided, and/or licensed by you with the programs to an end-user pursuant to a distribution agreement with Oracle, or value added sales assistance provided by you.

What is the difference in how I can use the development licenses based on whether I plan to distribute my application commercially or for a single end-user?

There are two main ways you may choose to distribute your application, (1) to many end-users which would make the application "commercially available" or (2) for a single end-user, which would be "custom development".

If the application will be available commercially to many users, the development licenses may be used to develop, demonstrate, or prototype, regardless of whether the end-user plans to purchase, or has purchased, Oracle programs from you or directly from Oracle.

Although, the development licenses is intended to be used by partners to build commercially available applications, if you are developing a custom application for an end-user, Oracle will also permit you to use the development licenses to demonstrate, prototype or provide a "proof of concept" to secure your end user's intent to purchase. However, once the end-user intends to purchase your programs or services, Full Use Licenses must be obtained by your end-user to be used by you to complete the custom development.

If I'm developing a commercial application but I don't plan to distribute the Oracle licenses (i.e. end-users will purchase these from Oracle), can I still use my development and demonstration licenses?

Yes, these may be used by partners whether you distribute or co-sell the end-user's transactions.

Do I need a distribution agreement to use my free technology development and demonstration licenses?

All OPN partners are given the rights to use the free development and demonstration licenses via the OPN agreement as well as the respective license distribution agreements. If you require support on the development or demonstration licenses, you may be required to pay a fee for such support services.

Do I need a distribution agreement to use my E-Business Suite demonstration licenses?

If you have been approved into the E-Business Suite product focus, you are granted the right to use E-Business Suite demonstration licenses via the OPN agreement.

Can I be granted E-Business Suite development licenses?

Oracle does not allow partners E-Business Suite development rights.

If an end user employs me to create or customize an Oracle based solution, can I use my technology development licenses for this activity?

No, development licenses may not be used for this purpose. Rather, the following options are available:

- a) The end user may purchase the appropriate licenses to cover your developers; or
- b) You may acquire a license on behalf of the end user for your developers and transfer those licenses to the end user upon completion of the project

If I am in the E-Business Suite product focus and my end user requires customizations to their E-Business Suite programs, can I use my E-Business Suite demonstration license to perform these customizations?

No, demonstration licenses may not be used for this purpose. Rather, the following options are available:

- a) The end user may purchase the appropriate licenses to cover the your developers; or
- b) You may acquire a license on behalf of the end user for your developers and transfer those licenses to the end user upon completion of the project.

If I host an application that is available commercially, what activities are permitted under the development license?

The development licenses grant you the right to develop the commercially available application. However, the license precludes you from administering the program for third parties. In this situation, you have the following options:

- a) Request approval from Oracle to purchase hosting licenses; or
- b) Require that your end users purchase enough licenses to cover their usage as well as your employees that will be administering the hosted programs.

Are System Integrators permitted to use E-Business Suite licenses (assuming they are approved into the E-Business Suite focus) to increase their skills in integrating a third party application and Oracle applications?

This is permitted provided the partner is using the license to test inter-operability internally and not for customer specific projects.